# MYREST

### The Digitization of Restaurants

Created together with our partner restaurants

Ania and Tomek
managers of the cosy
restaurant in Krakow



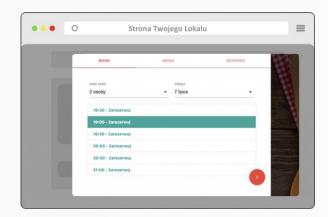
Managing multi social platforms and sources of reservation





Social media monetization

### **ONE SYSTEM - MANY BENEFITS**



Easy Table Reservation (Widget)



**Smart Management Simple Marketing** 



Ordering / pre-ordering

## Happy Ania and Tomek

managers of the cosy restaurant in Krakow

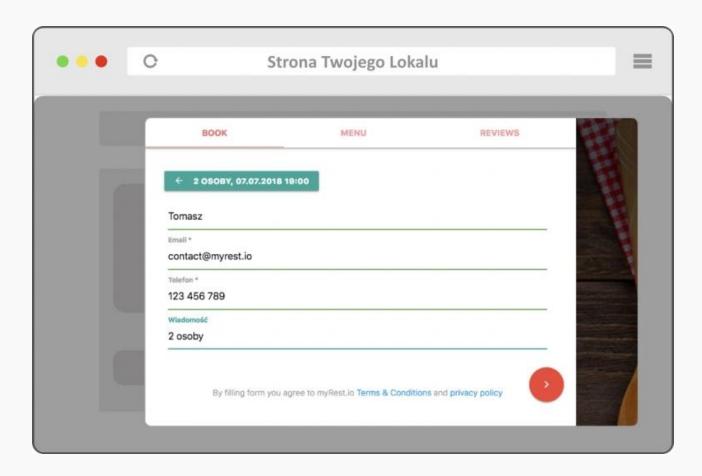


### **PROBLEMS**

- → weak social media channels monetization
- → lack of digitization of the restaurant market
- → weak "GastroMarketing"
- → 3d party wendors different marketplaces



### WIDGET - SIMPLE ONLINE TABLE RESERVATION



- → Easy booking process
- → Order or pre-order option
- → 1 line code integration to the restaurant's website / SM

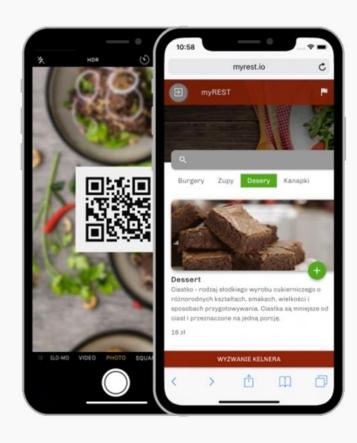






Attractive 'Book Now' Button

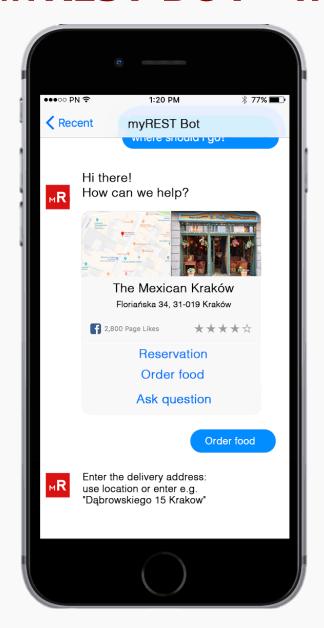
### **SMARTMENU**

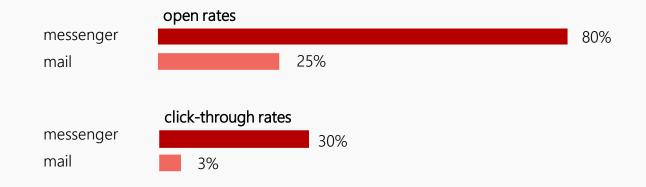


Quicker client service in each restaurant.

- order/pre-order from Website / FB / SM profiles
- multilingual SmartMenu
- creating clients database
- automatic clients feedback

#### **MYREST BOT - MONETIZATION OF SOCIAL MEDIA**





1 billion + users in Messenger

80%

average open rates

51%

of Polish population in messenger

1 click campaign = 80-100% open rate

# Why myREST?

### TRUSTED BY

**80** restaurants

locations (Krakow and Warsaw)

17k

satisfied users

2100

reservations\*

>1k

feedback forms\*





















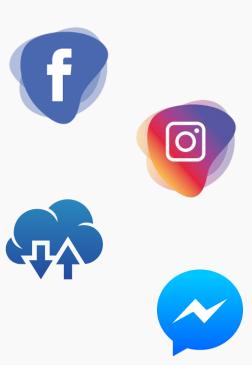






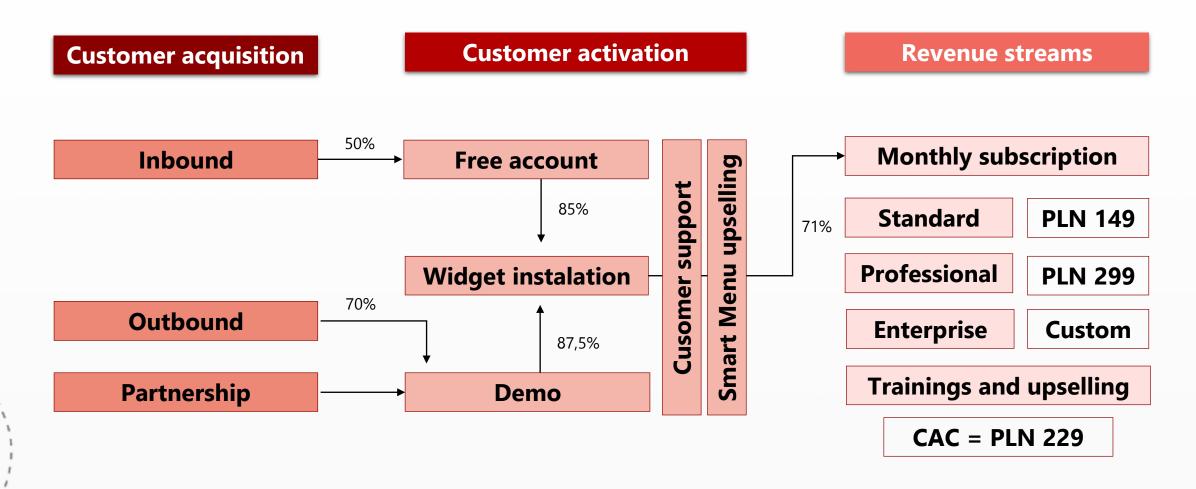
### **COMPETITIVE ADVANTAGES**

- Social media monetisation.
- Best user experience.
- 360\* client information at managers fingertips.
- Ready to use FB messenger bot. Installation in few clicks.
- Smart scoring rules.
- Third parties fee elimination.





### **BUSINESS MODEL**



- We aquire customers with organic web traffic and adds (inbound), partnership and direct contact with restaurants (outbound).
- Leads go either through a demo or sign up for a free plan to try out myREST product

### **TEAM**



ALINA USYK
COO and co-founder



BOGDAN TYSKYY
CEO and co-founder

TARAS GOPKO
CTO and co-founder



VOLODYMYR TURCHAK
CMO and co-founder





#### **400% GROWTH EACH YEAR**

**2019 2020 PAYING CUSTOMERS** 300 2 400

PRODUCT myREST Bot

Application
Loyalty System
Mobile payments (ordering and preordering system)
Advanced marketing automatization tools
Al analysis

BigData
Sales and processes
automatization
Sales optimisation
Al analysis



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